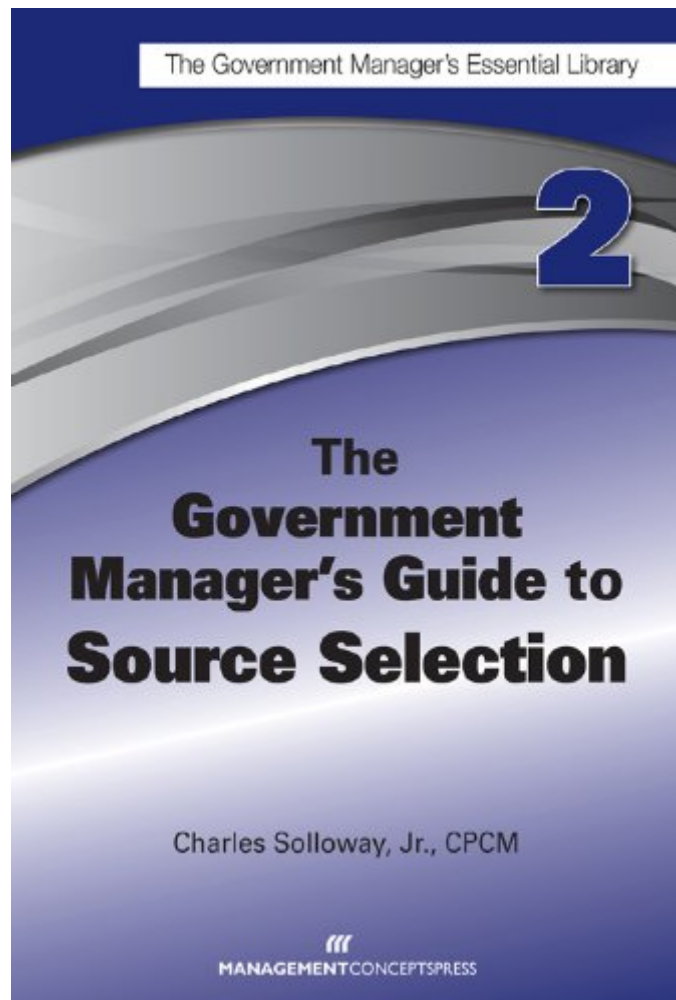


The book was found

The Government Manager's Guide To Source Selection (The Government Manager's Essential Library Book 2)



Synopsis

The Government Manager's Essential Library Finding expert advice on all the subjects a government manager encounters during a normal day is challenging at best. Finding relevant information that is readily accessible and useful has been unheard of until now. The Government Manager's Essential Library is a series of easy-to-use, subject-specific guides on issues that every government manager faces. When you're dealing with mission-essential duties, you need information you can trust from experts who speak your language. You need complete answers written so that you understand and can act on the information. You need The Government Manager's Essential Library. Filled with helpful tips and practical guidelines, each book contains a wealth of information on a particular subject that is geared specifically for you as a government manager. Together the volumes make a truly essential library for every government manager. The Government Manager's Guide to Source Selection Also Available in Softcover Format To be effective, every government manager must have a working knowledge of the source selection process. Even the most carefully crafted contract cannot repair the adverse mission impact of making a poor source selection decision. This accessible guide provides the framework you need. Its practical approach and concise presentation make it the go-to resource on source selection for busy government managers. Contents: An Overview of Source Selection • Lowest Price, Technically Acceptable vs. Trade-off • The Acquisition Plan and the Source Selection Plan • Protests • Organizing for Source Selection • Market Research • Involving Contractors in Source Selection Planning • Establishing Proposal Evaluation Factors • Small Business Participation as a Merit Factor • Establishing the Relative Importance of Evaluation Factors and Subfactors • Past Performance as an Evaluation Factor • The Relative Importance of Cost • Designing Proposal Preparation Instructions • Oral Presentations • Advertising a Planned Acquisition • Preparing the Solicitation • Holding a Preproposal Conference • Briefing Evaluators and Advisors • Evaluating Merit/ Technical Factors • Evaluating Past Performance • Evaluating Proposed Cost or Price • Clarifications and Award without Discussions • Establishing the Competitive Range • The Exchange Known as Communications • Holding Discussions • Prohibited Exchanges • Proposal Revisions • Making and Documenting the Source Selection Decision • Notifications to Offerors • Debriefings • Task Order Contracts • Variations in Source Selection • Ethical Considerations in Source Selection About the Author Charles D. Solloway, Jr., CPCM, has more than 40 years of acquisition experience in the government and private sector. As a civilian employee of the U. S. Army, he held positions as buyer, contract specialist, contract negotiator, procurement analyst, contracting officer, and director of

contracting. He twice received the U. S. Army's highest civilian award, the Decoration for Exceptional Civilian Service, for innovations in contracting. He is the author of Source Selection Step by Step and Managing Federal Government Contracts: The Answer Book. He is a Fellow of the National Contract Management Association.

Book Information

File Size: 2091 KB

Publisher: Management Concepts, Inc. (November 7, 2013)

Publication Date: November 7, 2013

Sold by: Digital Services LLC

Language: English

ASIN: B00D7LJP50

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Enabled

Enhanced Typesetting: Not Enabled

Best Sellers Rank: #2,202,932 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #17 in Kindle Store > Kindle eBooks > Law > Administrative Law > Public Contract #77 in Books > Law > Administrative Law > Public Contract #2920 in Books > Business & Money > Processes & Infrastructure > Government & Business

[Download to continue reading...](#)

The Government Manager's Guide to Source Selection (The Government Manager's Essential Library Book 2) Understanding Government Contract Source Selection Essential Oils: Ultimate Essential Oils Guide and 89 Powerful Essential Oil Recipes! (2nd Edition) - How to Use Essential Oils for Aromatherapy and Healthy ... Loss, Essential Oil Recipes, Aromatherapy) Essential Oils: 50 Essential Oil Dog & Cat Recipes From My Essential Oil Private Collection: Proven Essential Oil Recipes That Work! (Essential Oil Pet Private Collection Book 1) ESSENTIAL OILS: Aromatherapy, Essential Oils For Beginners, And Essential Oil Recipes To Improve Your Health (Medicinal Herbs) (Essential oil recipes, ... Aromatherapy and essential oils Book 1) Gender Selection: The Complete Guide: Choose the Sex of Your Baby with Easy and Proven Natural Methods (Gender Selection Methods) Source Selection Step by Step: A Working Guide for Every Member of the Acquisition Team CCM Certification Study Guide 2015-2016: Case Manager's Review Book for the Certified

Case Manager Exam Source Selection Step by Step Solicitations, Bids, Proposals and Source Selection: Building a Winning Contract The Kovacs Guide to Electronic Library Collection Development: Essential Core Subject Collections, Selection Criteria, and Guidelines, Second Edition Web Services, Service-Oriented Architectures, and Cloud Computing: The Savvy Manager's Guide (The Savvy Manager's Guides) System Center 2012 R2 Configuration Manager Unleashed: Supplement to System Center 2012 Configuration Manager (SCCM) Unleashed Nessus Network Auditing: Jay Beale Open Source Security Series (Jay Beale's Open Source Security) Pro OpenSolaris: A New Open Source OS for Linux Developers and Administrators (Expert's Voice in Open Source) Applied Cryptography: Protocols, Algorithms, and Source Code in C [APPLIED CRYPTOGRAPHY: PROTOCOLS, ALGORITHMS, AND SOURCE CODE IN C BY Schneier, Bruce (Author) Nov-01-1995 Strunk's Source Readings in Music History: The Early Christian Period and the Latin Middle Ages (Revised Edition) (Vol. 2) (Source Readings Vol. 2) Essential Oils: 40 Amazing Essential Oil Recipes for Diffusers: (Diffusers, Natural Remedies) (essential oils diffusers, young living essential oils book) Essential Oils For Beginners: Essential Oils For Beginners: How To Use The Essential Oils To Maximize Your Health And Longevity (Essential Oils And Aromatherapy) (Volume 1) Essential Oils: 120+ Essential Oils Recipes For Diffusers, Aromatherapy, Natural Remedies For Skin And Hair Care: (Essential Oils For Weight Loss, Aromatherapy) ... Oils, Essential Oils For Allergie)

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)